

GOVERNMENT OF INDIA  
MINISTRY OF COMMERCE & INDUSTRY  
(DEPARTMENT OF COMMERCE)

**LOK SABHA**  
**UNSTARRED QUESTION NO. 1261**  
**ANSWERED ON 03/12/2024**

**EXPORT OF COCONUT AND COIR PRODUCTS**

1261. SHRI G M HARISH BALAYOGI:

Will the Minister of **COMMERCE & INDUSTRY** (वाणिज्य एवं उद्योग मंत्री) be pleased to state:

- (a) the details and quantum of different coconut and coir products exported along with their valuation during the last five years, year/State/UT and district-wise in Andhra Pradesh, especially in Dr. B.R. Ambedkar Konaseema district;
- (b) the details of the countries to which coconut and coir products are exported, country-wise;
- (c) whether there has been any disruption in supply chain of coconut and coir products domestically and internationally, if so, details thereof;
- (d) the details of the steps to enhance the export of coconut and coir products;
- (e) the details of the funds released and utilized for the enhancement of export of coconut and coir products during the last five years, year/State/UT-wise, especially in Andhra Pradesh; and
- (f) the details of the steps taken by the Government for marketing/promoting coconut and coir products internationally?

**ANSWER**

वाणिज्य और उद्योग मंत्रालय में राज्य मंत्री (श्री जितिन प्रसाद)  
THE MINISTER OF STATE IN THE MINISTRY OF COMMERCE AND INDUSTRY  
(SHRI JITIN PRASADA)

- (a) The Government maintains validated record of total Agricultural exports from India. State wise export figures are not validated as the data is received based on the reporting of the State of origin code by the exporters in the shipping bills. The details of coconut and coir products exported during the last five years are annexed as Annexure I. Further, product wise details of exports of coconut and coir products can be seen at <https://www.commerce.gov.in/trade-statistics/>
- (b) The country wise details to which coconut and coir products are exported are annexed as Annexure – II.
- (c) The Government has not come across any disruption in supply chain of coconut and coir products domestically and internationally in the last few years.

**(d) to (f)** The Coconut Development Board (a statutory body under the Ministry of Agriculture and Farmers Welfare) undertakes various activities to enhance coconut product exports, including issuing RCMC certificates, facilitating participation in trade fairs, organizing seminars, providing market intelligence, assisting with quality certification and brand building and recognizing top exporters. The Board also collaborates with institutions and embassies to explore export potential and promotes market linkages.

The Coir Board (a statutory body under the Ministry of Micro, Small & Medium Enterprises) assists MSMEs under Coir Vikas Yojana to boost coir product exports. It organizes and participates in international trade fairs, provides financial aid for overseas events and conducts Management Development Programs and workshops on export-related matters to enhance competitiveness, foster partnerships, market linkages and expand global market reach.

For the enhancement of export of coconut and coir products, the Coconut Development Board and the coir board have incurred an amount of Rs. 3.39 crores and Rs. 6.68 crores respectively during the past 5 years from 2019-20 to 2023-24.

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**Annexure – I**

**Annexure referred to in reply to Part (a) of Lok Sabha Unstarred Question No. 1261 for answer on 03.12.2024.**

**Coconut Products**

| Year    | Value<br>(Rs. In Lakhs) |
|---------|-------------------------|
| 2019-20 | 176217.45               |
| 2020-21 | 229481.83               |
| 2021-22 | 323682.54               |
| 2022-23 | 355423.33               |
| 2023-24 | 346944.39               |
| Total   | 1431749.54              |

Source: Coconut Development Board

**Coir Products**

| Year    | Value<br>(Rs. In Lakhs) |
|---------|-------------------------|
| 2019-20 | 241596.65               |
| 2020-21 | 352654.84               |
| 2021-22 | 424034.21               |
| 2022-23 | 289454.12               |
| 2023-24 | 298200.44               |
| Total   | 1605940.26              |

Source: Coir Board

**Annexure referred to in reply to Part (b) of Lok Sabha Unstarred Question No. 1261 for answer on 03.12.2024.**

**Export of Coconut products to top 15 countries during 2023-24**

| S. No. | Country         | Value (Rs. In lakhs) |
|--------|-----------------|----------------------|
| 1.     | U S A           | 65123.40             |
| 2.     | U ARAB EMTS     | 40309.22             |
| 3.     | SRI LANKA DSR   | 20025.72             |
| 4.     | BELGIUM         | 11539.12             |
| 5.     | GERMANY         | 11536.45             |
| 6.     | RUSSIA          | 11112.34             |
| 7.     | U K             | 10089.45             |
| 8.     | NETHERLAND      | 9877.33              |
| 9.     | JAPAN           | 9366.26              |
| 10.    | TURKEY          | 8973.01              |
| 11.    | CANADA          | 7545.47              |
| 12.    | SAUDI ARAB      | 7497.58              |
| 13.    | ITALY           | 6878.36              |
| 14.    | CHINA P RP      | 6864.31              |
| 15.    | NEPAL           | 6664.94              |
|        | OTHER COUNTRIES | 113541.43            |
|        | TOTAL           | 346944.39            |

Source: Coconut Development Board

**Export of coir products to top 15 countries during 2023-24**

| Sl. No | Country         | Value (Rs. in Lakhs) |
|--------|-----------------|----------------------|
| 1      | CHINA P RP      | 79407.03             |
| 2      | U S A           | 63658.09             |
| 3      | NETHERLAND      | 22088.29             |
| 4      | SPAIN           | 14950.89             |
| 5      | KOREA RP        | 14221.71             |
| 6      | U K             | 13092.73             |
| 7      | AUSTRALIA       | 9929.17              |
| 8      | FRANCE          | 5976.51              |
| 9      | ITALY           | 5747.17              |
| 10     | GERMANY         | 5703.75              |
| 11     | U ARAB EMTS     | 5402.12              |
| 12     | CANADA          | 5206.06              |
| 13     | PERU            | 5152.29              |
| 14     | MOROCCO         | 3571.59              |
| 15     | MEXICO          | 3122.62              |
|        | OTHER COUNTRIES | 40970.42             |
|        | TOTAL           | 298200.44            |

Source: Coir Board

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