



## दि प्लास्टिक एक्सपोर्ट प्रमोशन कौन्सिल

(भारत सरकार, वाणिज्य एवं उद्योग मंत्रालय, वाणिज्य विभाग द्वारा प्रायोजित)  
क्रिस्टल टावर, गुंडिवली रोड क्र. 3, ऑफ सर एम व्ही रोड, अंधेरी (पूर्व), मुंबई ४०० ०६९, भारत  
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### THE PLASTICS EXPORT PROMOTION COUNCIL

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All Members of Plexconcil/

Members of the COA

Dear Sir(s),

**Sub : Regarding members Inputs / suggestion to increase our export share in CIS countries**

We wish to inform you that DoC, in the FT(CIS) Division are looking after trade related matter with the 12 CIS Countries i.e Armenia, Azerbaijan, Belarus, Georgia, Kyrgyzstan, Kazakhstan, Moldova, Russia, Tajikistan, Turkmenistan, Ukraine, Uzbekistan.

Members are requested to kindly go through the attached Statistic and send us a detailed write up which should include reasons for low level of share in export and what measures they would like to suggest to increase their share and to resolve all such issues which is not helping the exports to grow.

Please provide your inputs by 13th March, 2019 to the undersigned at [bharti@plexconcil.org](mailto:bharti@plexconcil.org), so that we could initiate proper and effective action in consultation with our counterpart to address all issues.

With best regards,

Yours sincerely,

Bharti Parave

(Sr. Executive)

## Plastics trade between India and CIS

India's plastics exports to the CIS countries is valued at USD 93.8 million (2017).

|                                | 2015 (USD Mn) | 2016 (USD Mn) | 2017 (USD Mn) |
|--------------------------------|---------------|---------------|---------------|
| India's plastics export to CIS | 85.69         | 88.07         | 93.84         |

Russia is the top-most destination, followed by Ukraine and Georgia. Together, these three countries are responsible for 89% of all plastics exports from India to CIS.

|              | Exports in 2017 (USD Mn) | % share in CIS |
|--------------|--------------------------|----------------|
| Russia       | 51.98                    | 55.4%          |
| Ukraine      | 24.64                    | 26.3%          |
| Georgia      | 7.19                     | 7.7%           |
| Kazakhstan   | 2.58                     | 2.8%           |
| Uzbekistan   | 2.15                     | 2.3%           |
| Azerbaijan   | 1.52                     | 1.6%           |
| Belarus      | 1.03                     | 1.1%           |
| Armenia      | 0.97                     | 1.0%           |
| Turkmenistan | 0.66                     | 0.7%           |
| Kyrgyzstan   | 0.46                     | 0.5%           |
| Moldova      | 0.36                     | 0.4%           |
| Tajikistan   | 0.29                     | 0.3%           |
|              | <b>93.84</b>             | <b>100.0%</b>  |

Major items of plastics export from India to CIS are: (1) Plastic sheets, films, plates etc; (2) Plastic raw materials; and (3) Medical disposables.

|                                   | Exports in 2017 (USD Mn) | % share in CIS |
|-----------------------------------|--------------------------|----------------|
| Plastic sheets, films, plates etc | 27.34                    | 29.1%          |
| Plastic raw materials             | 18.64                    | 19.9%          |
| Medical disposables               | 13.18                    | 14.0%          |
| Writing instruments               | 5.83                     | 6.2%           |
| Packaging items                   | 5.46                     | 5.8%           |
| Other moulded and extruded items  | 3.17                     | 3.4%           |
| Woven sacks/FIBCs                 | 3.03                     | 3.2%           |
| Laminates                         | 2.29                     | 2.4%           |
| All types of optical items        | 2.27                     | 2.4%           |
| Monofilaments                     | 2.25                     | 2.4%           |
| Others                            | 10.40                    | 11.1%          |
|                                   | <b>93.84</b>             | <b>100.0%</b>  |

Based on the data sourced from ITC-TradeMap, it was found that CIS undertakes annual imports of plastics worth USD 20-22 billion from the world and with annual exports of USD 85-95 million of plastics products from India to CIS, our market share in CIS is below 0.5% which needs to be enhanced.

Deeper analysis reveals that the indicative trade potential for export of plastics products from India to CIS was highest in product categories like Plastic raw materials; Plastic sheets,

films, plates etc; Packaging items; Other moulded and extruded items; and Medical disposables. Complete details are provided on next page.

### Indicative trade potential for exports of plastics from India to CIS

|                                      | India's exports to CIS | CIS imports from world | India's exports to world | Indicative potential trade |
|--------------------------------------|------------------------|------------------------|--------------------------|----------------------------|
|                                      | USD Mn                 | USD Mn                 | USD Mn                   | USD Mn                     |
| Plastics raw materials               | 18.64                  | 7,400.9                | 2,949.3                  | 2,930.6                    |
| Plastic sheets, films, plates etc    | 27.34                  | 2,659.0                | 1,103.0                  | 1,075.6                    |
| Packaging items                      | 5.46                   | 823.3                  | 645.7                    | 640.2                      |
| Other moulded and extruded items     | 3.17                   | 2,243.1                | 634.0                    | 630.8                      |
| Medical disposables                  | 13.18                  | 1,720.7                | 465.8                    | 452.7                      |
| All types of optical items           | 2.27                   | 543.6                  | 446.2                    | 443.9                      |
| Other plastics items                 | 1.52                   | 2,146.0                | 372.8                    | 371.2                      |
| Woven sacks/FIBCs                    | 3.03                   | 222.1                  | 661.9                    | 219.1                      |
| Houseware                            | 0.44                   | 394.4                  | 180.7                    | 180.3                      |
| Electrical items                     | 2.22                   | 944.7                  | 177.9                    | 175.6                      |
| Pipes, tubes, hoses etc and fittings | 0.70                   | 997.4                  | 149.6                    | 148.9                      |
| Writing instruments                  | 5.83                   | 130.2                  | 196.6                    | 124.3                      |
| Leathercloth                         | 1.31                   | 257.9                  | 115.2                    | 113.9                      |
| Floorcoverings                       | 0.04                   | 244.2                  | 84.1                     | 84.1                       |
| Self-adhesive sheets/films etc       | 0.42                   | 523.9                  | 70.4                     | 70.0                       |
| Brushes (all kinds)                  | 1.95                   | 191.3                  | 66.7                     | 64.7                       |
| Stoppers, closures, lids etc         | 0.30                   | 270.4                  | 64.3                     | 64.0                       |
| Laminates                            | 2.29                   | 60.9                   | 265.7                    | 58.6                       |
| Monofilaments                        | 2.25                   | 312.1                  | 45.0                     | 42.7                       |
| Travel ware                          | 0.02                   | 103.4                  | 38.2                     | 38.2                       |
| Ropes, twines, cordage               | 0.79                   | 34.8                   | 112.3                    | 34.1                       |
| Nets (including fishnets)            | 0.68                   | 29.0                   | 56.3                     | 28.3                       |
| Stationery/Office/School supplies    | 0.01                   | 37.3                   | 25.6                     | 25.6                       |
| Human hair & products thereof        | 0.01                   | 8.7                    | 271.9                    | 8.7                        |
| Photo films                          | -                      | 92.3                   | 2.1                      | 2.1                        |
| Tarpaulins                           | -                      | 18.9                   | 1.7                      | 1.7                        |

Source: ITC-TradeMap (2017), Plexconcil