

Analysis of SHEFEXIL Product Exports: November, 2018



SHEFEXIL

TREND IN OVERALL EXPORTS

India's merchandise exports during November 2018 were valued at US \$ 26.50 Billion, as compared to US \$ 26.29 Billion during November 2017. This registers a positive growth of 0.80% in dollar terms. Exports were valued Rs. 1,90,429.46Crore in November 2018 as compared to Rs. 1,70,541.01 Crore during November 2017. Hence, in Rupee terms export increased by 11.66%. However, cumulatively, exports grew during April-November 2018-19 as compared to April- November 2017-18 by 11.58% in dollar terms and 20.40% in rupee terms. The growth may be mainly because of rupee depreciation during July and November 2018.

As compared to total exports made in October 2018 (USD 26.94 billion), exports in November 2018 (USD 26.50 billion) decreased merely by 1.63%.

TREND IN SHEFEXIL PRODUCT EXPORTS

India's export of SHEFEXIL products valued at USD 159.61million during November 2018 (FY 2018-19) as against USD 153.41million during November 2017 (FY 2017-18), registering positive growth of 4.05%. Cumulative export of SHEFEXIL products during April-November 2018-19 also recorded a growth of 13.26% over the same period last year, by securing exports of USD 1357.51million as against USD 1198.58million during April –November 2017-18.

As compared to total exports of Shefexil products made in October 2018 (USD 156.48million), exports in November 2018 (USD 159.61million) increased by 2%.

There was a significant decrease in terms of quantity in November 2018, as it declined by 10.79% when compared to November 2017. However cumulative exports increased during April-November 2018-19 as compared to April- November 2017-18 by 2.27% only.

The quantity of exports decreased in all the panels in November 2018 as compared to November 2017 except OVM products. However, cumulative exports saw a decline in quantity exported for FVOC and VSE products.

KEY FACTS

- SHEFEXIL's exports valued at USD 159.61million in November 2018, registering negative growth of 4.05% as compared to exports made in November 2017.
- As compared to exports made in Oct. 2018, exports in Nov. 2018 have increased by 2% in value terms.
- As compared to the quantity of exports made in November 2017, exports made in November 2018 decreased by 10.79%.
- Monthly and Cumulative Exports of all panels grew positively in terms of value except PPP, OVM
- Monthly Exports of all the Panels except OVM decreased in terms of quantity
- Cumulative Exports saw a decline in quantity exported for FVOC and VSE products

Abbreviations:

FVOC - Fixed Vegetable Oil Cake & Others

GG - Guar Gum

OVM - Other Vegetable Materials

PPP - Plant & Plant Portion

SLBP - Shellac & Lac Based Products

VSE - Vegetable Saps & Extracts

Monthly Exports – Exports made in Nov. 2018 as compared to exports made in Nov. 2017.

Cumulative Exports - Exports made in April-November. 2018-19 as compared to exports made in April-November. 2017-18.

Table 1: Trend in SHEFEXIL Product exports

(Values in USD Million)

PANEL	Fixed Vegetable Oil Cake & Others (FVOC)	Guar Gum(GG)	Other Vegetable Materials (OVM)	Plant & Plant Portion (PPP)	Shellac & Lac Based Products (SLBP)	Vegetable Saps & Extracts (VSE)	Total
Monthly Exports							
November, 2017	5.69	49.14	4.63	27.84	2.72	63.39	153.41
November, 2018	5.64	40.92	4.19	19.41	2.22	87.23	159.61
% Growth in November2018 as compared to November2017	-0.88	-16.73	-9.50	-30.28	-18.16	37.61	4.05
Cumulative Exports							
April-November2017 – 2018	42.03	401.39	37.63	209.86	20.89	486.78	1198.58
April-November2018 – 2019	50.99	440.35	34.02	208.78	26.42	596.95	1357.51
% Growth in Apr-Nov. 2018-19 (as compared to Apr-Nov. 2017-18)	21.32	9.71	-9.59	-0.51	26.47	22.63	13.26

(Source: DGCI&S)

- Overall monthly export of SHEFEXIL products in November2018 increased by 4.05% in value terms, as compared to November2017.
- Month-on-month exports – Export in November2018 increased by 2% as compared to export made in October2018 in value terms.
- Overall cumulative export of all SHEFEXIL products increased by 13.26% in Apr-Nov2018-19, in value terms, as compared to Apr-Nov 2017-18.

Table 1.1: Trend in SHEFEXIL Product exports

(Quantity in MT)

PANEL	Fixed Vegetable Oil Cake & Others (FVOC)	Guar Gum(GG)	Other Vegetable Materials (OVM)	Plant & Plant Portion (PPP)	Shellac & Lac Based Products (SLBP)	Vegetable Saps & Extracts (VSE)	Total
Monthly Exports							
November, 2017	6036.13	39801.02	6338.56	7814.80	577.95	8792.55	69361.01
November, 2018	5482.43	32754.85	6933.48	7763.08	556.50	8389.54	61879.88
% Growth in November 2018 (as compared to November 2017)	-9.17	-17.70	9.39	-0.66	-3.71	-4.58	-10.79
Cumulative Exports							
APRIL, 2017 - NOVEMBER, 2018	51617.37	322036.60	50879.17	69117.96	4551.65	94226.66	592429.41
APRIL, 2018 - NOVEMBER, 2019	46649.71	330974.88	59297.33	73223.04	5529.67	90228.80	605903.43
% Growth in Apr-Nov 2018-19 (as compared to Apr-Nov 2017-18)	-9.62	2.78	16.55	5.94	21.49	-4.24	2.27

(Source: DGCI&S)

- Overall monthly export of SHEFEXIL products in November 2018 decreased by 10.79% in terms of quantity, as compared to November 2017.
- Month-on-month exports – Export in November 2018 decreased by 18.22% as compared to export made in October 2018.
- Overall cumulative export of SHEFEXIL products increased by 2.27% in Apr-Nov 2018-19, as compared to Apr-Nov 2017-18 in terms of quantity.

Export Performance

April-Nov 2017 (USD Billion)	April- Nov 2018 (USD Billion)	Growth (%)
1.198	1.357	<u>13.27</u>

Nov – 2017 (USD Billion)	Nov – 2018 (USD Billion)	Growth (%)
0.153	0.159	<u>3.92</u>
Oct – 2018 (USD Billion)	Nov – 2018 (USD Billion)	Growth (%)
0.156	0.159	<u>1.92%</u>

Table 2: Panels which recorded positive growth of 10% or more(During November 2018 over November2017)

(Values in USD Million)

PANEL	Nov-17	Nov-18	Growth%
Vegetable Saps & Extracts (VSE)	63.39	87.23	37.61

(Source: DGCI&S)

Segments that performed well in November 2018 vis--a--visNovember2017 (in Value Terms)

Out of 6, 1panel recorded positive growth, in value terms. Panel, which recorded notable growth, and the growth rate, is shown below:



Reasons for increase in the exports under panel Vegetable Saps & Extracts:

Under panel “Vegetable Saps and Extracts”export of product Menthol crystal has increased significantly i.e. by 46.11%,achieving export of USD 76.24 Million during Apr-Nov 2018 as compared to total export of USD 52.18 Million during Apr-Nov 2017. The export has increased in case of countries like USA, Netherland, Germany, UK, Singapore, Nigeria, Russia, Thailand, Hong Kong, Philippines, Japan, Taiwan, France etc.

- The main reason for increase in the export of Menthol crystal is high selling price and low cost of production. Menthol crystal is high priced product derived from mentha leaves.
- Menthol crystals have wide applications across food, chemical, cosmetics and Pharma applications.
- It has high demand in countries such as USA, Germany, UK, Netherland etc.
- Also, decrease in rupee value against US \$ boosted exports of this commodity. The average rate of rupee against US \$ during Apr-Nov 2017 was 64.52 and during Apr-Nov 2018 the rate was 67.21.

- **Table 2.1: Panels which recorded positive growth of 10% or more(November 2018 vis--a--visNovember 2017)**

(QTY in MT)

PANEL	Nov-17	Nov-18	Growth%
Other Vegetable Materials (OVM)	6338.56	6933.48	9.39

(Source: DGCI&S)

Segments that performed well in November 2018 vis--a--visNovember 2017 (in Quantity Terms)

Out of 6, 1panel recorded a positive growth, in terms of quantity. Panel, which recorded notable growth, and the growth rate, is shown below:



Panels which recorded negative growth during Apr-Nov 2018 as compared to Apr-Nov 2017 and reasons for decline in the exports

PANEL	Apr-Nov-17 – Value in USD Million	Apr-Nov -18 – Value in USD Million	Growth%
Other Vegetable Materials	37.63	34.02	-9.59
Plant & Plant Portion	209.86	208.78	-0.51

Reasons for decline in exports in Apr-Nov 2018

SHEFEXIL's exports have decreased in Apr-Nov 2018 as compared Apr-Nov 2017 in panels viz. Plant and Plant portion" and "Other Vegetable Materials".

Export of "Psyllium husk (isobgul husk)" has decreased under panel "Plant & Plant Portion" which is majorly exported product under the said panel. Export of "Psyllium husk" has decreased in the countries such as; USA, Germany, Italy, France, Netherland, Poland, Sweden, Malaysia, Thailand, Philippines, Canada, Brazil, Colombia, Korea Republic etc,

Under panel, "Other Vegetable Materials" export of product "Cotton Linters" have decreased. Cotton linter is majorly exported commodity under the said panel. Apart from Cotton Linter export of "Bidi Wrapper Leaves" has also decreased. Export of Cotton linters have decreased in countries such as; China and Sri Lanka. Whereas, export of Bidi Wrapper Leaves has decreased in Sri Lanka.

Reasons for decline in the exports are as under:

- Decline in the production of Isabgol (psyllium husk) in the year 2018-19:

Isabgol is majorly produced in states like Gujarat, Rajasthan and Madhya Pradesh. As per the recent article in Times of India, Isabgol production has decreased in Gujarat.

(<https://timesofindia.indiatimes.com/city/ahmedabad/isabgol-sowing-at-snails-pace/articleshow/67186048.cms>)

The production of the commodity is likely to decline by 30% in 2018-19. As per Unjha APMC, Chairman, Gaurang Patel, "isabgol sowing is expected to fall by 20% this season".

As per the said article, Isabgol is majorly grown in Kutch and North Gujarat. Farmers' aversion to Isabgol crop in 2018-19 is due to less rain fall and lower prices of the commodity in 2017-18. It is also a risky crop and a little change in weather conditions can ruin the crop. Prices of Isabgol were lower in 2017-18 as compared to 2016-17, since, farmers did not get good price, they have moved away from Isabgol to other crops.

Due to the above reasons production of Isabgol has decreased in 2018-19 and hence, export of the said commodity has also decreased.

- Decline in the production of Cotton crop:

As per Cotton Association of India (CAI), Arrivals/production of Cotton crop up to 31.12.2018 is 115.97 lakh bales of 170 kgs each (1971.49 Tons), whereas production of Cotton crop as on 31.12.2017 was 147.75 lakh bales of 170 kgs each (2511.75 Tons). This shows that production of Cotton crop has decreased by 31.78 lakh bales of 170 kgs each in the current period. The reason quoted by CAI for decrease in the production of Cotton crop is as under:

Quote:

“The main reason for reduction in cotton crop is that farmers have uprooted their cotton plants in about 70-80% cotton area due to moisture deficiency, due to less rain and as a result of which there is no scope for 3rd and 4th pickings.”

Unquote

Due to lower production of Cotton crop our export of Cotton Linters has decreased in Apr-Nov 2018 as compared to Apr-Nov 2017. For more details refer this link (<http://www.caionline.in>)

- Reasons for decline in the exports of Bidi wrapper leaves to Sri Lanka:

1. Bidi wrapper leaves are widely used to prepare Bidi for smoking. The main ingredient in Bidi is Tobacco. Tobacco is wrapped in tendu leaves (bidi wrapper leaves). As per Index of Industrial Production (IIP) of Sri Lanka for the month of November 2018, production of tobacco products has decreased by 20.9% in Sri Lanka in November 2018 as compared to same period of previous year.
2. Sri Lanka has signed the Framework Convention on Tobacco Control (FCTC) in 2003 in order to give priority towards protecting public health and address the demand and supply of tobacco through the international best practice WHO strategies. These strategies include monitoring tobacco use and prevention policies, protecting people from tobacco smoke, offering help to quit tobacco use, warning about the dangers of tobacco use, enforcing bans on tobacco advertising, promotion and sponsorship, and raising taxes on tobacco. Due to this production of tobacco related products are lowered in Sri Lanka.
3. Also, majority of population is smoking cigarettes in srilanka as compared to bidi. And bidi smokers are shifting towards cigarettes. Majority of the beedi consumers are consuming cigarettes but most cigarettes users are not consuming bidi. Hence, bidi smokers are declining in Sri Lanka

Due to the above reasons our export of bidi wrapper leaves to Sri Lanka has decreased

Top 25 Countries of SHEFEXILProducts

- USA continues to be the top export destination for SHEFEXIL products. USA's percentage share in India's total export of SHEFEXIL products is 34.76% in Apr-Nov 2018-19.
- Other top export markets in Apr-Nov 2018-19 with their percentage share in total exports of SHEFEXIL products are (belonging to top 10 export markets)China (7.11%), Germany (5.90%),

Hong Kong (5.03%), Singapore (3.72%), Japan (2.74%), UK (2.72%), Netherlands(2.69%), Russia (2.55%) and Iran (2.29%). In other words, exports are largely concentrated in USA.

Top 25 countries account for 89.06% of total Shefexil product exports during April-November 2018-19, in value terms.

- Panel-wise Top Export Markets are listed in Table 3 as under:

Table 3 - Panel-wise Top 25 export markets(sorted based on exports made in April –November2018-19 – in value terms)(Values in USD Million) (QTY in MT)

1. Fixed Vegetable Oil Cake & Others (FVOC)

Rank	Export market	Nov 2017		Nov2018		APR-NOV2017-18		APR-NOV2018-19	
		QTY.	VAL.	QTY.	VAL.	QTY.	VAL.	QTY.	VAL.
1	U S A	475.78	0.89	693.65	1.25	4104.75	7.55	5813.71	10.58
2	MEXICO	0.00	0.00	17.56	0.08	539.60	0.84	1971.89	4.07
3	ITALY	180.83	0.23	225.76	0.60	1051.24	1.85	1671.00	3.35
4	IRAN	18.98	0.04	0.00	0.00	602.40	1.30	1412.49	2.99
5	MALAYSIA	107.76	0.15	336.07	0.49	1066.62	1.53	1405.12	2.25
6	KOREA RP	670.31	0.33	1210.16	0.26	11260.57	3.17	9100.44	2.16
7	JAPAN	605.14	0.43	403.58	0.40	2673.20	1.88	2237.77	2.14
8	U ARAB EMTS	108.82	0.18	138.99	0.31	786.15	1.37	970.96	1.97
9	AUSTRALIA	86.99	0.17	101.96	0.21	567.56	1.25	855.37	1.90
10	NETHERLAND	77.69	0.20	122.65	0.29	1139.52	1.71	1148.80	1.85
11	CHINA P RP	527.93	0.11	21.00	0.03	2271.04	0.92	962.96	1.61
12	U K	304.66	0.62	38.49	0.13	1143.74	2.55	536.19	1.40

13	SINGAPORE	21.43	0.11	24.58	0.07	230.74	0.77	368.76	1.20
14	FRANCE	87.81	0.13	43.04	0.18	302.37	0.75	326.55	1.15
15	BANGLADESH PR	559.09	0.17	136.37	0.07	14518.02	4.14	3998.80	1.12
16	CANADA	52.49	0.15	43.01	0.12	196.08	0.74	376.20	0.98
17	SRI LANKA DSR	93.92	0.15	76.01	0.04	406.78	0.74	707.19	0.92
18	NEPAL	174.85	0.05	552.99	0.08	1367.63	0.45	4284.99	0.85
19	TAIWAN	0.53	0.00	184.70	0.21	1030.82	1.11	955.29	0.80
20	NEW ZEALAND	40.69	0.08	130.81	0.21	197.14	0.33	451.41	0.77
21	SPAIN	15.78	0.04	13.33	0.03	216.33	0.46	281.27	0.67
22	THAILAND	108.10	0.14	0.39	0.00	234.10	0.32	478.00	0.60
23	GERMANY	72.72	0.08	19.09	0.02	573.72	0.77	209.76	0.49
24	BHUTAN	358.00	0.04	381.30	0.13	407.65	0.09	1456.99	0.49
25	KUWAIT	21.98	0.01	24.24	0.08	219.95	0.27	226.27	0.44
TOTAL EXPORT OF FVOC TO TOP 25 EXPORT MARKETS		4772.28	4.50	4939.73	5.29	47107.72	36.86	42208.18	46.75
TOTAL EXPORTS OF FVOC PANEL TO ALL EXPORT MARKETS		6036.13	5.69	5482.43	5.64	51617.37	42.03	46649.71	50.99

2. Guar Gum (GG)

Rank	Export market	Nov -17		Nov -18		APR- NOV 2017-18		APR- NOV 2018-19	
		QTY.	VAL.	QTY.	VAL.	QTY.	VAL.	QTY.	VAL.
1	U S A	16338.59	26.36	8375.62	14.91	144154.99	221.98	113191.81	195.66

2	CHINA P RP	1296.20	1.88	4703.18	7.02	14305.23	18.80	30123.18	42.84
3	RUSSIA	1131.00	1.84	1493.03	2.66	15888.45	24.57	17253.78	30.32
4	NORWAY	6496.00	3.65	4635.00	2.85	51093.00	28.20	45284.88	27.76
5	GERMANY	2234.00	2.96	705.00	1.14	14151.85	19.11	13919.18	23.18
6	NETHERLAND	3358.00	2.06	4672.00	2.61	16222.20	10.71	27821.53	17.38
7	ARGENTINA	698.00	1.08	195.00	0.35	6488.05	9.26	8834.00	15.57
8	U K	2167.00	1.60	336.00	0.48	9967.17	7.54	14639.60	11.47
9	ITALY	540.00	0.43	1860.00	1.78	6611.70	5.65	9864.66	9.27
10	CANADA	750.00	1.15	365.00	0.60	7033.04	10.61	3665.99	6.36
11	CHILE	180.00	0.29	1640.00	1.11	976.40	1.47	8786.00	5.99
12	BRAZIL	68.00	0.15	152.00	0.30	1760.93	3.09	2480.75	4.87
13	AUSTRALIA	398.00	0.56	382.00	0.60	2124.76	3.20	2555.45	4.12
14	JAPAN	183.27	0.55	87.20	0.32	2213.89	4.19	1421.56	4.00
15	FRANCE	192.00	0.31	214.00	0.37	1343.01	1.92	2850.63	3.28
16	IRAN	0.00	0.00	114.00	0.19	590.00	0.82	1518.70	2.88
17	INDONESIA	260.00	0.37	80.18	0.13	2342.15	2.53	1729.11	2.86
18	MEXICO	142.10	0.22	164.00	0.29	1368.60	2.20	1364.80	2.25
19	POLAND	106.00	0.15	374.00	0.32	1126.00	1.19	2422.90	2.10
20	SWITZERLAND	20.00	0.03	120.05	0.17	1163.00	1.50	1280.05	2.00
21	SOUTH AFRICA	140.00	0.17	82.90	0.13	1108.79	1.35	1324.90	1.94
22	DENMARK	0.00	0.00	40.00	0.07	4112.00	2.71	1812.00	1.89
23	THAILAND	177.00	0.28	267.00	0.26	1528.05	1.71	1519.86	1.88
24	MALAYSIA	165.75	0.27	47.99	0.09	796.61	1.24	1015.29	1.82
25	BELGIUM	675.00	0.43	142.00	0.22	1719.00	1.72	1246.50	1.71

TOTAL EXPORT OF GUAR GUM TO TOP 25 EXPORT MARKETS	37715.91	46.79	31247.15	38.97	310188.87	387.27	317927.11	423.40
TOTAL EXPORTS OF GUAR GUM TO ALL EXPORT MARKETS	39801.02	49.14	32754.85	40.92	322036.60	401.39	330974.88	440.35

3. Other Vegetable Materials (OVMs)

Ran kkk kkk kkk	Export market	Nov-17		Nov -18		APR- NOV 2017-18		APR- NOV 2018-19	
		QTY.	VAL.	QTY.	VAL.	QTY.	VAL.	QTY.	VAL.
1	CHINA P RP	1262.09	0.63	2614.77	0.94	23016.61	11.40	17399.85	6.50
2	JAPAN	924.60	0.72	908.00	0.60	6332.78	5.26	7944.82	5.49
3	SRI LANKA DSR	313.70	1.18	263.19	0.84	1926.52	6.61	1720.22	5.07
4	BANGLADESH PR	909.06	0.23	490.06	0.26	5217.12	1.54	11321.81	3.35
5	U S A	41.67	0.17	108.57	0.13	693.00	0.71	1618.39	1.69
6	SAUDI ARAB	466.19	0.22	486.50	0.25	3599.75	1.68	3097.52	1.52
7	U K	47.83	0.06	32.97	0.07	562.10	1.05	665.54	1.01
8	PAKISTAN IR	101.41	0.22	32.89	0.08	663.89	1.97	600.43	0.99
9	NEPAL	89.71	0.12	35.79	0.03	458.74	0.55	672.18	0.80
10	KOREA RP	18.08	0.07	486.02	0.14	134.62	0.53	1657.53	0.62
11	MALAYSIA	64.70	0.07	62.07	0.08	197.31	0.31	314.11	0.61
12	U ARAB EMTS	106.05	0.07	142.40	0.09	776.92	0.58	901.35	0.61
13	GERMANY	24.87	0.08	15.06	0.03	188.86	0.41	313.14	0.55
14	SPAIN	15.83	0.03	39.46	0.07	139.70	0.31	194.35	0.43
15	MYANMAR	0.00	0.00	0.00	0.00	0.25	0.00	50.10	0.39

16	BHUTAN	1164.20	0.06	778.28	0.04	1804.90	0.11	7466.98	0.38
17	QATAR	78.72	0.03	36.29	0.02	186.17	0.09	590.17	0.33
18	VIETNAM SOC REP	0.00	0.00	13.48	0.02	102.84	0.13	186.50	0.29
19	AUSTRALIA	8.09	0.02	75.53	0.05	127.87	0.18	182.24	0.24
20	KUWAIT	334.52	0.13	70.47	0.03	1339.90	0.49	514.03	0.22
21	TURKEY	20.00	0.03	34.00	0.06	322.10	0.30	130.60	0.18
22	SOUTH AFRICA	15.80	0.04	8.45	0.02	44.34	0.09	100.63	0.17
23	NETHERLAND	122.23	0.07	17.19	0.02	465.64	0.29	118.71	0.14
24	RUSSIA	0.00	0.00	4.17	0.01	63.19	0.09	76.05	0.14
25	AUSTRIA	7.66	0.02	0.00	0.00	17.34	0.06	52.41	0.12
TOTAL EXPORT OF OVMs TO TOP 25 EXPORT MARKETS		6137.01	4.27	6755.61	3.88	48382.46	34.74	57889.66	31.84
TOTAL EXPORTS OF OVMs TO ALL EXPORT MARKETS		6338.56	4.63	6933.48	4.19	50879.17	37.63	59297.33	34.02

4. Plant & Plant Portion (PPP)

Rank	Export market	Nov-17		Nov-18		APR- NOV2017-18		APR- NOV2018-19	
		QTY.	VAL.	QTY.	VAL.	QTY.	VAL.	QTY.	VAL.
1	U S A	2258.69	11.18	1507.38	6.11	13616.45	63.82	17476.85	63.76
2	GERMANY	679.82	2.71	922.04	2.50	6823.13	29.55	7818.37	24.78
3	VIETNAM SOC REP	691.60	1.19	622.76	1.04	6408.92	9.44	7910.41	19.60
4	CHINA P RP	212.30	1.07	623.60	1.18	1769.38	5.44	3192.22	9.63

5	PAKISTAN IR	182.09	0.97	114.08	0.33	1712.29	5.33	2911.01	9.14
6	ITALY	159.35	1.16	159.00	0.73	1486.97	9.76	1573.85	8.12
7	U K	161.52	0.63	134.76	0.67	1358.06	6.11	1313.04	6.67
8	AUSTRALIA	92.16	0.53	103.82	0.50	952.73	4.59	955.56	4.81
9	BELGIUM	37.21	0.16	93.60	0.31	922.66	3.81	1169.19	3.88
10	FRANCE	75.14	0.45	97.76	0.30	968.49	4.56	869.18	3.64
11	JAPAN	82.03	0.43	97.66	0.38	930.32	3.68	836.41	3.62
12	KOREA RP	78.16	0.49	89.61	0.33	711.63	3.62	825.68	2.96
13	U ARAB EMTS	320.49	0.38	196.19	0.26	3664.67	4.65	2540.64	2.92
14	BANGLADESH PR	123.13	0.17	188.94	0.30	1632.49	3.17	1425.15	2.83
15	CANADA	162.15	0.43	130.94	0.32	748.16	2.62	936.81	2.70
16	MALAYSIA	106.66	0.32	73.31	0.19	804.65	3.17	756.46	2.51
17	IRAN	89.00	0.08	98.00	0.17	1543.32	3.02	1295.26	2.44
18	MEXICO	20.97	0.08	89.30	0.24	896.71	2.54	923.00	2.09
19	NETHERLAND	303.06	0.43	168.11	0.23	3137.95	3.71	1546.43	1.82
20	SAUDI ARAB	327.44	0.50	225.11	0.25	1643.41	2.13	1511.13	1.81
21	PHILIPPINES	341.30	0.20	405.95	0.31	1932.03	1.79	1527.47	1.72
22	IRELAND	20.00	0.17	36.05	0.22	156.25	1.30	224.36	1.63
23	AFGHANISTAN TIS	20.00	0.15	20.00	0.11	318.10	2.49	289.36	1.62
24	SPAIN	23.30	0.19	3.69	0.01	509.74	2.04	459.79	1.46
25	SRI LANKA DSR	95.79	0.21	83.37	0.20	694.68	1.37	671.42	1.46
TOTAL EXPORT OF 'PPP' TO TOP 25 EXPORT		6663.36	24.28	6285.03	17.19	55343.19	183.71	60959.05	187.62

TOTAL EXPORTS OF 'PPP' TO ALL EXPORT MARKETS									
	7814.80	27.84	7763.08	19.41	69117.96	209.86	73223.04	208.78	

5. Shellac & Lac Based Products (SLBP)

Rank	Export market	Nov-17		Nov-18		APR- NOV2017-18		APR- NOV2018-19	
		QTY.	VAL.	QTY.	VAL.	QTY.	VAL.	QTY.	VAL.
1	BANGLADESH	140.60	0.58	157.20	0.64	1001.60	4.25	1270.85	5.14
2	U S A	94.90	0.39	56.35	0.31	569.45	2.14	1045.55	4.14
3	PAKISTAN	154.40	0.58	123.45	0.40	967.41	3.60	950.20	3.44
4	CHINA	3.98	0.21	15.00	0.07	211.20	1.81	177.60	3.17
5	GERMANY	0.20	0.00	77.50	0.26	506.30	2.10	533.36	2.22
6	SWITZERLAND	8.00	0.17	5.40	0.06	54.00	1.28	51.40	1.64
7	IRAQ	66.00	0.27	62.50	0.21	278.00	1.08	399.50	1.51
8	INDONESIA	25.15	0.11	0.00	0.00	206.35	0.88	166.20	0.68
9	U K	0.00	0.00	0.00	0.00	49.25	0.38	85.69	0.66
10	EGYPT	12.00	0.05	0.00	0.00	179.75	0.67	166.08	0.59
11	SPAIN	29.63	0.15	18.00	0.09	99.63	0.55	131.43	0.58
12	HAITI	0.00	0.00	24.00	0.09	34.25	0.15	88.00	0.40
13	CANADA	0.80	0.00	0.00	0.00	96.43	0.34	96.45	0.39
14	ITALY	13.00	0.05	0.00	0.00	95.00	0.40	90.70	0.37
15	FRANCE	1.00	0.01	0.00	0.00	15.20	0.12	30.45	0.34
16	JAPAN	0.00	0.00	12.00	0.04	24.70	0.10	52.28	0.22
17	MEXICO	0.00	0.00	0.00	0.00	0.00	0.00	12.00	0.14
18	SAUDI ARAB	0.00	0.00	1.00	0.02	2.05	0.01	70.50	0.10

19	KENYA	11.50	0.05	0.00	0.00	23.50	0.11	18.00	0.09
20	TURKEY	3.10	0.02	0.00	0.00	18.45	0.09	13.45	0.08
21	TANZANIA	0.00	0.00	0.00	0.00	0.00	0.00	20.00	0.07
22	SOUTH AFRICA	5.00	0.02	0.00	0.00	11.00	0.07	7.50	0.06
23	KOREA	0.00	0.00	0.00	0.00	4.15	0.05	5.40	0.06
24	BRAZIL	0.00	0.00	0.00	0.00	11.08	0.07	4.08	0.04
25	URUGUAY	0.00	0.00	0.00	0.00	0.00	0.00	6.00	0.04
TOTAL EXPORT OF 'SLBP' TO TOP 25 EXPORT		569.25	2.67	552.40	2.20	4458.73	20.24	5492.66	26.17
TOTAL EXPORTS OF 'SLBP' TO ALL EXPORT MARKETS		577.95	2.72	556.50	2.22	4551.69	20.89	5529.67	26.42

6. Vegetable Saps & Extracts (VSE)

Rank	Export market	Nov-17		Nov-18		APR- NOV2017-18		APR- NOV2018-19	
		QTY.	VAL.	QTY.	VAL.	QTY.	VAL.	QTY.	VAL.
1	U S A	777.37	24.60	804.58	23.78	6916.80	172.37	7044.97	196.07
2	HONG KONG	1.14	0.02	10.61	0.06	101.66	1.62	15722.10	67.93
3	SINGAPORE	111.97	2.01	220.22	29.34	908.22	11.20	1360.29	48.77
4	CHINA P RP	873.05	5.77	1148.91	3.98	8193.56	33.80	9197.22	32.83
5	GERMANY	245.17	3.74	340.60	3.58	2645.33	25.42	2429.01	28.89
6	IRAN	321.80	4.23	23.41	4.07	789.54	69.27	342.59	22.73
7	JAPAN	296.27	2.42	185.13	2.68	2622.79	18.89	2344.97	21.73
8	FRANCE	36.12	1.13	55.04	1.60	1097.65	11.67	733.82	18.03
9	U K	291.21	1.56	158.99	1.48	3387.00	13.52	2361.77	15.74
10	NETHERLAND	138.04	1.96	135.40	1.48	1592.78	12.85	1089.36	15.26
11	KOREA RP	714.67	1.82	682.06	1.73	4348.51	10.47	3217.63	12.22

12	U ARAB EMTS	161.35	0.75	290.18	0.67	3005.91	7.21	1841.93	7.75
13	AUSTRALIA	43.85	0.65	58.38	0.61	1121.25	7.52	513.87	7.64
14	MAURITIUS	4.82	0.00	5.93	0.00	165.88	0.15	76.10	6.75
15	INDONESIA	262.13	0.33	350.20	0.69	2270.35	2.72	2487.63	6.68
16	ITALY	9.51	0.76	50.64	1.35	1176.75	5.67	587.73	6.42
17	BRAZIL	103.05	0.73	90.74	0.81	1034.68	4.87	745.04	6.12
18	SPAIN	116.88	1.10	46.51	0.68	842.51	6.33	616.03	5.33
19	THAILAND	41.84	0.53	19.19	0.20	522.26	3.71	930.72	3.87
20	TAIWAN	78.43	0.37	483.89	0.38	3362.07	3.30	2981.51	3.76
21	VIETNAM SOC REP	318.90	0.18	167.20	0.18	14341.19	7.14	7208.01	3.65
22	SOUTH AFRICA	123.83	0.25	88.84	0.47	2040.88	2.68	2096.36	3.50
23	RUSSIA	206.20	0.66	50.87	0.80	876.80	2.98	483.25	3.26
24	MEXICO	65.86	0.19	77.90	0.41	457.13	1.71	676.01	3.19
25	CANADA	53.57	0.31	46.16	0.28	638.89	2.92	506.21	3.18
TOTAL EXPORT OF 'VSE' TO TOP 25 EXPORT MARKETS		5397.03	56.07	5591.58	81.31	64460.39	439.99	67594.13	551.30
TOTAL EXPORTS OF 'VSE' TO ALL EXPORT MARKETS		8792.55	63.39	8389.54	87.23	94226.66	486.78	90228.80	596.95

(Source: DGCI&S)

Top 10 Destinations – Shefexil

Rank	Export Markets	Apr- Nov. 17 (Value in USD Million)	Apr- Nov. 18 (Value in USD Million)	% Growth in
1	U S A	468.57	471.90	0.71
2	CHINA P RP	72.17	96.58	33.83

3	GERMANY	77.36	80.11	3.55
4	HONG KONG	2.05	68.24	3233.79
5	SINGAPORE	12.44	50.50	305.94
6	JAPAN	34.00	37.20	9.40
7	U K	31.15	36.95	18.59
8	NETHERLAND	29.27	36.45	24.53
9	RUSSIA	28.32	34.58	22.11
10	IRAN	74.48	31.06	-58.30

Region Wise Exports Trend recorded in April –November2018-19vis---a---visApril – November2017-18
[Refer Annex-IV and Table 4]

- **NORTH AMERICA**—Positive growth is registered in 4 out of 6 Panels during April-November 2018-19 in terms of value, except for export of GG& PPP whose exports slumped by 13%& 0.62% respectively in April-November2018-19 as compared to April-November2017-18.

There is also Positive growth is registered in 5 out of 6 Panels during April-November 2018-19 in terms of quantity, except for export of GG whose exports slumped by 22.51% in April- November 2018-19 as compared to April- November 2017-18.

- **EU** —Except for PPP& OVM, all the other Panels registered a positive growth in value terms during April-November2018-19 as compared to Apr-November2017-18. However, export of PPP& OVM slumped by 19.29%& 1.32% respectively.

Export of products under the Panels VSE, PPP, FVOC and OVM declined in terms of quantity by 23.56%, 4.77%, 5.35% and 11.29% respectively.

PPP and OVM were the only Panels which registered a negative growth in terms of both value as well as quantity.

- **NE ASIA**—All the Panels registered a positive growth in terms of value during April-November2018-19 as compared to April-November2017-18, except for FVOC and OVM which registered a negative growth of 5.87% and 26.60% respectively. Export of VSE grew significantly during April-November2018-19 as compared to Apr-November2017-18 by 103.27% in terms of value.

Exports of FVOC, SLBP and OVM declined in terms of quantity during April- November 2018-19 as compared to April- November 2017-18.

- **WEST AND EAST ASIA**—Export of GG, FVOC, and SLBP products increased in value terms during April-November2018-19 as compared to April-November2017-18. Export of VSE, OVM and PPP declined in value terms during April-November2018-19 as compared to April-November2017-18.

Except for GG, SLBP and FVOC, all the other 3 Panels registered a negative growth in terms of quantity exported.

- **ASEAN** –Export of products covered by all panels except SLBP, registered positive growth in terms of value, during April-November2018-19 as compared to April-November2017-18, with highest growth in export of VSEproduct. Positive growth was registered in Panels PPP, FVOC and OVM in terms of quantity from April- November 2018-19 as compared to April- November 2017-18.
- **LATIN AMERICA** –Export of products covered by all panels except VSE &PPP registered positive growth in value terms,during April-November2018-19 as compared to April-November2017-18. Export of VSEproducts declined by 32.72%in terms of quantity during April- November 2018-19 as compared to April- November 2017-18.
- **CIS** –Export of products covered by all panelsregistered positive growth in value terms during April-November 2018-19as compared to April- November2017-18.However, negligible export is registeredin SLBP products in both the periods –i.e. April-November2018-19 and April-November2017-18. Quantity of exports of VSE and PPP products decreased by 32.93% and 22.42% respectively between April- November 2018-19 as compared to April- November 2017-18.
- **SOUTH ASIA** –Export of products covered by PPP and SLBP increased during April-November2018-19 as compared to April-November2017-18. However, export of VSE, GG, FVOC and OVM products slumped in April-November2018-19 as compare to April-November2017-18.Low export of GG products (less than USD 1 Million in value terms) were observed in terms of value as well as quantity in both the periods. Quantity of exports declined for all the Panels, except for SLBP and OVM, as there is increase of exports in terms quantity by 12.81% and 116.19% respectively in SLBP and OVM panels.
- **AFRICA**–Positive growth is registered for export of products in all the Panelsin value terms during April-November2018-19 as compared to April-November2017-18 except for export of SLBP and OVM. Export of all the products except for GG and PPP showed a negative growth in terms of quantity exported during April- November 2018-19 as compared to April- November 2017-18. Even though export of VSE products decreased by 13.01% in terms of quantity, it increased significantly by 100.71% in terms of value during April- November 2018-19 as compared to April- November 2017-18.

Table 4:Region-wise export of SHEFEXIL Products in April – November 2017-18, April – November2018-19 and % Growth April-November 2018-19 over April – November2017-18.

(Values in USD Million and Growth in %)(QTY in MT)

SR. NO.	PANEL	REGION	APR.-NOV. 2017-18		APR.-NOV. 2018-19		% Growth in APR.-NOV. 2018-19 over APR.-NOV. 2017-18	
			Qty. in Thousand	Values in USD Million	Qty. in Thousand	Values in USD Million	Qty. in Thousand	Values in USD Million

1	VEGETABLE SAPS & EXTRACTS	NORTH AMERICA	8,012.82	177.00	8,227.19	202.44	2.68	14.37
		EU	12655.87	82.33	9673.56	96.75	-23.56	17.51
		NE ASIA	18695.98	68.43	33531.56	139.1	79.35	103.27
		WEST AND EAST ASIA	10905.09	90.76	8176.02	44.55	-25.03	-50.91
		ASEAN	19318.01	28.97	13138.72	68.09	-31.99	135.04
		LATIN AMERICA	1950.71	10.32	1312.47	9.59	-32.72	-7.07
		CIS	1062.1	3.95	712.33	4.38	-32.93	10.89
		SOUTH ASIA	8004.31	7	6715.36	6.57	-16.10	-6.14
		AFRICA	6741.53	9.83	5864.45	19.73	-13.01	100.71
		OTHERS	6881.21	7.66	2878.08	5.21	-58.17	-31.98
		TOTAL VEGETABLE SAPS & EXTRACTS	94,227.63	486.25	90,229.74	596.41	-4.24	22.66
2	GUAR GUM & EXTRACTS	NORTH AMERICA	152556.63	234.79	118222.6	204.27	-22.51	-13.00
		EU	59122.48	53.28	80086.48	74.56	35.46	39.94
		NE ASIA	17616.22	24.82	32528.05	48.65	84.65	96.01
		WEST AND EAST ASIA	5392.93	8.05	6448.04	11.24	19.56	39.63
		ASEAN	5229.82	6.25	4887.1	7.61	-6.55	21.76
		LATIN AMERICA	9648.81	14.54	20576.28	27.26	113.25	87.48
		CIS	16328.54	25.28	17680.58	31.07	8.28	22.90
		SOUTH ASIA	405.81	0.64	132.42	0.29	-67.37	-54.69
		AFRICA	2036.89	2.74	2676.03	4.22	31.38	54.01
		OTHERS	53698.5	30.98	47737.38	31.17	-11.10	0.61

		TOTAL GUAR GUM & EXTRACTS	322,036.63	401.37	330,974.96	440.34	2.78	9.71
3	PLANT & PLANT PORTION	NORTH AMERICA	15261.32	68.98	19336.66	68.55	26.70	-0.62
		EU	17592.14	70.81	16752.12	57.15	-4.77	-19.29
		NE ASIA	4164.11	13.79	5594.41	17.7	34.35	28.35
		WEST AND EAST ASIA	10258.86	17.62	8765.85	14.64	-14.55	-16.91
		ASEAN	10458.79	17.42	11817.51	27.06	12.99	55.34
		LATIN AMERICA	1007.09	2.99	1019.25	2.84	1.21	-5.02
		CIS	420.63	0.71	326.33	0.82	-22.42	15.49
		SOUTH ASIA	8173.49	14.05	7410.2	16.15	-9.34	14.95
		AFRICA	1100.91	2.25	1741.78	2.76	58.21	22.67
		OTHERS	681.09	1.1	459.58	0.85	-32.52	-22.73
		TOTAL PLANT & PLANT PORTION	69,118.43	209.72	73,223.69	208.52	5.94	-0.57
4	FIXED VEGETABLE OIL, CAKE & OTHERS	NORTH AMERICA	4840.43	9.13	8161.8	15.63	68.62	71.19
		EU	4675.78	8.59	4425.72	9.4	-5.35	9.43
		NE ASIA	17258.96	7.16	13268.26	6.74	-23.12	-5.87
		WEST AND EAST ASIA	3912.3	5.91	4899.78	9.33	25.24	57.87
		ASEAN	2003.4	3.47	2643.66	4.31	31.96	24.21
		LATIN AMERICA	132.66	0.4	173.41	0.57	30.72	42.50
		CIS	33.12	0.18	72.74	0.25	119.63	38.89
		SOUTH ASIA	16902.14	5.5	11774.32	3.48	-30.34	-36.73
		AFRICA	1658.62	0.88	1216.71	1.04	-26.64	18.18

		OTHERS	200.18	0.43	13.61	0.04	-93.20	-90.70
		TOTAL FIXED VEGETABLE OIL,CAKE & OTHERS	51,617.59	41.65	46,650.01	50.79	-9.62	21.94
5	SHELLAC & LAC BASED PRODUCTS	NORTH AMERICA	665.88	2.48	1154.00	4.67	73.31	88.43
		EU	766.87	3.57	873.15	4.17	13.86	16.72
		NE ASIA	247.48	2.01	243.19	3.48	-1.73	73.63
		WEST AND EAST ASIA	305.39	1.27	476.47	1.66	56.02	29.96
		ASEAN	215.85	0.97	169.63	0.71	-21.41	-27.10
		LATIN AMERICA	82.13	0.45	109.08	0.58	32.81	29.07
		CIS	0.00	0.00	0.10	0.00	100.00	100.00
		SOUTH ASIA	1969.01	7.85	2221.15	8.58	12.81	9.38
		AFRICA	223.59	0.91	218.05	0.86	-2.48	-5.80
		OTHERS	74.45	1.39	64.85	1.72	-12.89	23.91
		TOTAL SHELLAC & LAC BASED PRODUCTS	4,550.65	20.89	5,529.67	26.42	21.51	26.47
6	OTHER VEGETABLE MATERIALS	NORTH AMERICA	776.58	0.88	1706.29	1.83	119.72	107.95
		EU	1938.05	3.03	1719.3	2.99	-11.29	-1.32
		NE ASIA	29555.64	17.33	27050.66	12.72	-8.48	-26.60
		WEST AND EAST ASIA	6619.72	3.49	5487.31	3.13	-17.11	-10.32
		ASEAN	486.81	0.65	732.87	1.51	50.55	132.31
		LATIN AMERICA	16.64	0.1	25.9	0.11	55.65	10.00
		CIS	105.04	0.16	111.36	0.21	6.02	31.25
		SOUTH ASIA	10079.55	10.87	21790.69	10.6	116.19	-2.48

		AFRICA	978.05	0.64	529.3	0.52	-45.88	-18.75
		OTHERS	323.26	0.31	143.8	0.21	-55.52	-32.26
		TOTAL OTHER VEGETABLE MATERIALS	50,879.34	37.46	59,297.48	33.83	16.55	-9.69
	GRAND TOTAL	GRAND TOTAL	592,430.27	1,197.34	605,905.55	1,356.31	2.27	13.28

(Source: DGCI&S)

ANNEXES:

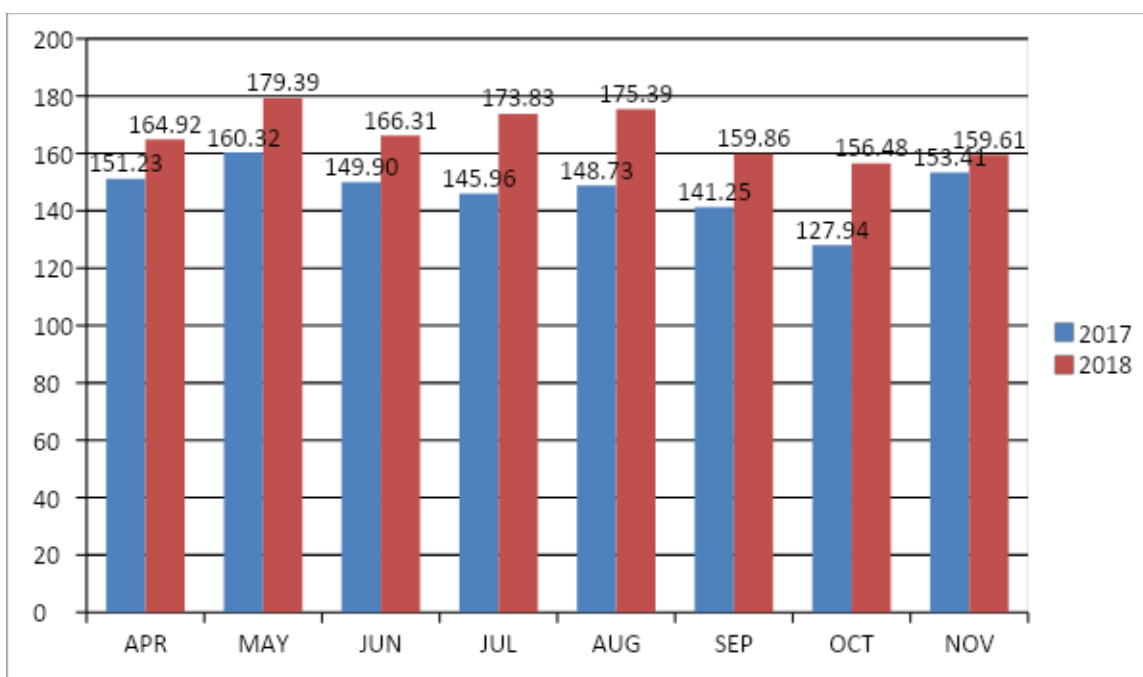
- Annex –I : Graphical presentation indicating the trend of Shefexil product exports based on the absolute value of exports registered in April–November2018-19 vis –a – visApril–November2017-18.
- Annex – II: Table indicating the trend of Shefexil product exports during November2018 vis-a-visNovember2017 and trend Y-O-Y basis.
- Annex – III: Top 25 countries of Shefexil's top export productsduring the period April–November2018-19.
- Annex - IV: Regional distribution of Shefexil products during April–November2018-19.
- Annex – V: Report on Exchange Rate Volatility during the period April–November2018-19.

Annex--I

Trend of Shefexil Exports

Trend in Monthly Export of SHEFEXIL products between April-November 2017-18 and April-November 2018-19

Export made during Apr-Nov in FY 2017-18 and 2018-19 in USD Million



(Source: DGCI&S)

Report of Export Growth in SHEFEXIL's Product Panels:
[Values in USD Million]

PANEL	Fixed Vegetable Oil Cake & Others	Guar Gum	Other Vegetable Materials	Plant & Plant Portion	Shellac & Lac Based Products	Vegetable Saps & Extracts	Total
APRIL 2017	5.44	63.7	5.98	22.87	0.02	53.22	151.23
APRIL 2018	5.52	57.88	3.87	25.61	0.38	71.47	164.92
MAY 2017	5.15	66.74	4.51	28.16	0.3	55.46	160.32
MAY 2018	5.62	72.7	4.66	32.9	0.41	63.1	179.39
JUNE 2017	4.56	50.57	3.74	27.81	0.22	63	149.90
JUNE 2018	5.88	54.26	4.15	30.16	0.11	71.55	166.31
JULY 2017	4.49	40.61	4.29	26.03	0.01	70.53	145.96
JULY 2018	6.62	54.52	5.03	25.18	1.04	81.44	173.83
AUGUST 2017	4.46	49.32	4.93	25.08	3.39	65.76	148.73
AUGUST 2018	6.93	61.28	4.28	27.30	3.39	75.54	175.39
SEPTEMBER 2017	5.81	46.15	4.58	25.40	2.68	59.29	141.25
SEPTEMBER 2018	6.85	54.72	3.33	24.49	2.69	71.11	159.86
OCTOBER 2017	4.46	35.14	4.94	24.10	3.18	56.12	127.94
OCTOBER 2018	5.90	44.06	4.13	21.92	4.99	75.48	156.48
NOVEMBER 2017	5.69	49.14	4.63	27.84	2.72	63.39	153.41
NOVEMBER 2018	5.64	40.92	4.19	19.41	2.22	87.23	159.61
APRIL- NOVEMBER 2017-18	42.03	401.39	37.63	209.86	20.89	486.78	1198.58
APRIL- NOVEMBER 2018-19	50.99	440.35	34.02	208.78	26.42	596.95	1357.51

(Source: DGCI&S)

Annex--II

Trend in Shefexil Product Panel Exports in November2018& for April-November2018-19 (Values in USD Million)

SL. NO.	PANNEL	NOVEMBER, 2017	NOVEMBER, 2018	% GROWTH IN NOVEMBER. 2018 OVERNOVEMBER. 2017	APRIL-NOVEMBE R2017-18	APRIL-NOVEMBE R2018-19	% GROWTH IN APR- NOV 2018-19 OVER APR-NOV 2017-18
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1	Vegetable Saps & Extracts	63.39	87.23	37.61	486.78	596.95	22.63
2	Guar Gum	49.14	40.92	-16.73	401.39	440.35	9.71
3	Plant and Plant Portion (HERBS)	27.84	19.41	-30.28	209.86	208.78	-0.51
4	Fixed Vegetable Oil, Cake & Others	5.69	5.64	-0.88	42.03	50.99	21.32
5	Shellac & Lac Based Products	2.72	2.22	-18.16	20.89	26.42	26.47
6	Other Vegetable Materials	4.63	4.19	-9.50	37.63	34.02	-9.59
	Total Exports of SHEFEXIL Products	153.41	159.61	4.05	1198.58	1357.51	13.26

(Source: DGCI&S)

Annex --- III Top 25 export markets of SHEFEXIL products

Rank	Export Markets	Apr-Nov. 2017-18 Qty. in MT	Apr- Nov. 17-18 Value USD Mn	Apr- Nov. 2018-19 Qty. in MT	Apr- Nov.18-19 Value USD Mn	% Growth in Apr- Nov. 2018-19 Qty. in MT	% Growth in Apr- Nov.18-19 Value USD Mn
1	U S A	170055.44	468.57	146191.28	471.90	-14.03	0.71
2	CHINA P RP	49767.02	72.17	61053.03	96.58	22.68	33.83
3	GERMANY	24889.19	77.36	25222.82	80.11	1.34	3.55
4	HONG KONG	303.55	2.05	15865.76	68.24	5126.74	3233.79
5	SINGAPORE	1278.25	12.44	1876.52	50.50	46.80	305.94

6	JAPAN	14797.68	34.00	14837.81	37.20	0.27	9.40
7	U K	16467.32	31.15	19601.83	36.95	19.03	18.59
8	NETHERLAND	22558.09	29.27	31724.86	36.45	40.64	24.53
9	RUSSIA	17206.33	28.32	18091.33	34.58	5.14	22.11
10	IRAN	3590.87	74.48	4569.84	31.06	27.26	-58.30
11	NORWAY	55996.07	31.04	46327.70	28.49	-17.27	-8.22
12	ITALY	10436.05	23.36	13836.63	27.62	32.58	18.26
13	FRANCE	3772.40	19.18	4832.05	26.52	28.09	38.23
14	VIETNAM SOC REP	21347.06	17.47	15870.85	24.12	-25.65	38.12
15	KOREA RP	17152.03	18.98	15397.06	19.12	-10.23	0.71
16	AUSTRALIA	4912.17	16.88	5062.99	18.71	3.07	10.86
17	ARGENTINA	6783.94	10.45	9014.38	17.07	32.88	63.27
18	PAKISTAN IR	5200.25	12.52	7855.39	15.64	51.06	24.95
19	U ARAB EMTS	8616.61	14.59	6895.70	14.39	-19.97	-1.33
20	BANGLADESH PR	23462.98	14.64	19476.64	14.03	-16.99	-4.17
21	CANADA	8789.18	17.37	5652.42	13.72	-35.69	-21.04
22	BRAZIL	3277.53	9.27	3854.27	12.58	17.60	35.77
23	MEXICO	3269.04	7.32	4964.84	11.77	51.87	60.76
24	INDONESIA	5452.87	7.02	5130.26	11.51	-5.92	63.89
25	SPAIN	2508.06	10.50	3738.00	10.17	49.04	-3.15
Total exports to Top 25 export markets		501889.95	1060.39	506944.24	1209.02	1.01	14.02
Total Export to all export markets		592429.41	1198.58	605903.43	1357.51	2.27	13.26

% Share of export to top 25 export market in Total exports to all export markets	84.72	88.47	83.67	89.06		
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(Source: DGCI&S)

Annex--IV
Region- Wise Export Trend (% Growth)

SR. NO.	PANEL	REGION	% Growth in APR.-NOV. 2018-19 over APR.-NOV. 2017-18	
			Qty. in Thousand	Values in USD Million
1	VEGETABLE SAPS & EXTRACTS	NORTH AMERICA	2.68	14.37
		EU	-23.56	17.51
		NE ASIA	79.35	103.27
		WEST AND EAST ASIA	-25.03	-50.91
		ASEAN	-31.99	135.04
		LATIN AMERICA	-32.72	-7.07
		CIS	-32.93	10.89
		SOUTH ASIA	-16.10	-6.14
		AFRICA	-13.01	100.71
		OTHERS	-58.17	-31.98
		TOTAL VEGETABLE SAPS & EXTRACTS	-4.24	22.66
2	GUAR GUM & EXTRACTS	NORTH AMERICA	-22.51	-13.00
		EU	35.46	39.94
		NE ASIA	84.65	96.01
		WEST AND EAST ASIA	19.56	39.63

		ASEAN	-6.55	21.76
		LATIN AMERICA	113.25	87.48
		CIS	8.28	22.90
		SOUTH ASIA	-67.37	-54.69
		AFRICA	31.38	54.01
		OTHERS	-11.10	0.61
		TOTAL GUAR GUM & EXTRACTS	2.78	9.71
3	PLANT & PLANT PORTION	NORTH AMERICA	26.70	-0.62
		EU	-4.77	-19.29
		NE ASIA	34.35	28.35
		WEST AND EAST ASIA	-14.55	-16.91
		ASEAN	12.99	55.34
		LATIN AMERICA	1.21	-5.02
		CIS	-22.42	15.49
		SOUTH ASIA	-9.34	14.95
		AFRICA	58.21	22.67
		OTHERS	-32.52	-22.73
		TOTAL PLANT & PLANT PORTION	5.94	-0.57
4	FIXED VEGETABLE OIL,CAKE & OTHERS	NORTH AMERICA	68.62	71.19
		EU	-5.35	9.43
		NE ASIA	-23.12	-5.87
		WEST AND EAST ASIA	25.24	57.87
		ASEAN	31.96	24.21

		LATIN AMERICA	30.72	42.50
		CIS	119.63	38.89
		SOUTH ASIA	-30.34	-36.73
		AFRICA	-26.64	18.18
		OTHERS	-93.20	-90.70
		TOTAL FIXED VEGETABLE OIL, CAKE & OTHERS	-9.62	21.94
5	SHELLAC & LAC BASED PRODUCTS	NORTH AMERICA	73.31	88.43
		EU	13.86	16.72
		NE ASIA	-1.73	73.63
		WEST AND EAST ASIA	56.02	29.96
		ASEAN	-21.41	-27.10
		LATIN AMERICA	32.81	29.07
		CIS	100.00	100.00
		SOUTH ASIA	12.81	9.38
		AFRICA	-2.48	-5.80
		OTHERS	-12.89	23.91
		TOTAL SHELLAC & LAC BASED PRODUCTS	21.51	26.47
6	OTHER VEGETABLE MATERIALS	NORTH AMERICA	119.72	107.95
		EU	-11.29	-1.32
		NE ASIA	-8.48	-26.60
		WEST AND EAST ASIA	-17.11	-10.32
		ASEAN	50.55	132.31
		LATIN AMERICA	55.65	10.00

		CIS	6.02	31.25
		SOUTH ASIA	116.19	-2.48
		AFRICA	-45.88	-18.75
		OTHERS	-55.52	-32.26
		TOTAL OTHER VEGETABLE MATERIALS	16.55	-9.69
		GRAND TOTAL	2.27	13.28

(Source: DGCI&S)

Annex--V

Report on Exchange Rate Volatility during April –November2018-19

Following table shows Appreciation and Depreciation of Currencies of India's major Export Markets, in percentage terms and India's FTA status with the same. This is calculated based on the exchange rate of currencies on the first and last trading day of the period April – November2018-19.

Sl. No.	Country	Currency Name	1 st Apr., 2018	30 th Nov., 2018	AP/DP (%)	Net Result – AP/DP	India's FTA with these Countries
1	Afghanistan	Afghan Afghani	70.05	76.57	-8.51	DP	SAFTA
2	Bangladesh	Bangladeshi Taka	84.10	85.69	-1.86	DP	SAFTA
3	Chile	Chilean Peso	604.92	672.10	-10.00	DP	India –Chile PTA
4	China	Chinese Yuan	6.29	6.96	-9.63	DP	India and China are member countries of APTA. China is one of the

							member countries of RCEP, which is under negotiation.
5	EU	Euro	0.81	0.88	-8.28	DP	No FTA at present. India-EU BTIA is under negotiation
6	UK	British Pound	0.71	0.78	-9.33	DP	No FTA at present. India-EU BTIA is under negotiation. Once BREXIT is implemented, there is possibility of separate FTA with UK.
7	Switzerland	Swiss Franc	0.96	1.00	-4.08	DP	No FTA at present
8	Taiwan	Taiwan New Dollar	29.14	30.83	-5.47	DP	No FTA at present
9	Turkey	Turkish Lira	3.94	5.24	-24.79	DP	Turkey gives GSP benefits
10	Mauritius	Mauritian Rupee	33.95	35.10	-3.27	DP	No FTA at present
11	UAE	Emirati Dirham	3.67	3.67	-0.08	DP	No FTA at present. India-GCC FTA is under negotiation
12	Nepal	Nepalese Rupee	104.60	111.99	-6.60	DP	SAFTA since 01.07.2006
13	Kenya	Kenyan Shilling	101.00	102.60	-1.56	DP	No FTA at present
14	Viet Nam	Vietnamese Dong	22820.00	23324.00	-2.16	DP	Viet Nam is one of the member countries of RCEP, which is under negotiation
15	Jordan	Jordanian Dinar	0.71	0.71	-0.34	DP	No FTA at present
16	Pakistan	Pakistani Rupee	115.65	141.00	-17.98	DP	SAFTA
17	Qatar	Qatari Riyal	3.64	3.65	-0.40	DP	No FTA at present. India-GCC FTA is under negotiation.
18	Uruguay	Uruguayan Peso	28.39	32.24	-11.94	DP	India-MERCOSUR PTA
19	Iraq	Iraqi Dinar	1184.00	1200.12	-1.34	DP	No FTA at present
20	South Korea	South Korean Won	1070.50	1121.05	-4.51	DP	APTA since 22.07.2005 and

							India-S.Korea CEPA since 01.01.2010. S. Korea is one of the member countries of RCEP, which is under negotiation
21	Mexico	Mexican Peso	18.20	20.47	-11.09	DP	No FTA at present
22	Japan	Japanese Yen	106.43	113.74	-6.43	DP	India-Japan CEPA since 01.08.2011. Japan is one of the member countries of RCEP, which is under negotiation.
23	Saudi Arabia	Saudi Arabian Riyal	3.75	3.75	-0.11	DP	No FTA at present. India-GCC FTA is under negotiation.
24	Australia	Australian Dollar	1.30	1.37	-4.81	DP	No FTA at present. Australia is one of the member countries of RCEP, which is under negotiation
25	New Zealand	New Zealand Dollar	1.38	1.45	-4.92	DP	No FTA at present. New Zealand is one of the member countries of RCEP, which is under negotiation
S26	South Africa	South African Rand	11.86	13.91	-14.72	DP	No FTA at present. India-SACU PTA is under negotiation
27	Brazil	Brazilian Real	3.31	3.87	-14.43	DP	India-MERCOSUR PTA
28	India	Indian Rupee	65.18	69.59	-6.34	DP	NA

[Source:Appreciation and depreciation of currencies are calculated based on Exchange Rates of 01.04.2018 and 30.11.2018. Exchange rates are taken from <https://economictimes.indiatimes.com/markets/forex>Note: AP – Appreciation | DP – Depreciation]

Abbreviations referred in table:

- APTA - Asia Pacific Trade Agreement

- ASEAN - Association of Southeast Asian Nations
 - BTIA - Broad Based Trade and Investment Agreement (BTIA)
 - CECA - Comprehensive Economic Cooperation Agreement
 - CEPA - Comprehensive Economic Partnership Agreement (CEPA)
 - FTA - Free Trade Agreement (FTA)
 - GCC - Gulf Cooperation Council (GCC)
 - RCEP - Regional Comprehensive Economic Partnership (RCEP)
 - SACU - Southern African Customs Union (SACU)]
- If currency of a country depreciates, import becomes costlier against USD.
 - If currency of country appreciates, import becomes cheaper against USD.
 - If Indian currency is depreciating, gains of currency depreciation can be passed on to the buyer (importer). But if the importing country's currency depreciates more than Indian currency (in case of export from India) then even after passing gains due to depreciation by Indian exporter to the importer, landed cost of import still remain higher. Here, FTA helps. FTAs/PTAs/CECAs/CEPAs provide preferential treatment to Indian Origin Goods in Export market, which makes landed cost of import cheaper.
 - Exporters of the SHEFEXIL's products therefore have to study their export markets in terms of currency appreciation and depreciation along with tariff preferences available under FTAs/PTAs/CECAs/CEPAs.
